1. Greeted customers and offered assistance with selecting merchandise, finding accessories and completing purchases.
2. Opened new merchandise and stocked sales floor racks and shelves.
3. Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
4. Drove store revenue by offering customers accessories and related purchases to complete selections.
5. Identified new targets, developed new business opportunities and presented product lines to customers.
6. Merchandised attractive shelf displays with current offerings to drive store sales.
7. Achieved sales goals of $[Amount] and service targets by leveraging interpersonal communication skills and product knowledge to cultivate and secure new customer relationships.
8. Maintained optimal financial controls by following loss prevention procedures and protecting cash assets.
9. Liaised with customers, management and sales team to better understand customer needs and recommend appropriate solutions.
10. Used consultative sales approach to understand customer needs and recommend relevant offerings.
11. Conferred with customers to understand needs and make targeted [Product or Service] recommendations.
12. Completed efficient store resets to prepare store for special promotions and seasonal updates.
13. Acquired [Number] new customers, generating [Number]% of team revenue.
14. Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
15. Drove team revenue totals by bringing in over $[Amount] in sales.
16. Actively listened to customers, handled concerns quickly and escalated major issues to supervisor.
17. Maintained and repaired facilities, equipment and tools to achieve operational readiness, safety and cleanliness.
18. Forged and nurtured impactful relationships with customers to cultivate loyalty, boosting customer satisfaction ratings [Number]%.
19. Worked closely with [job title] to maintain optimum levels of communication to effectively and efficiently complete projects.
20. Trained new employees on customer service, money handling and organizing strategies.